## ANALYTICS: A 21<sup>ST</sup> CENTURY TEAM SPORT



# From Distance to Digital Learning: Shaping the Future

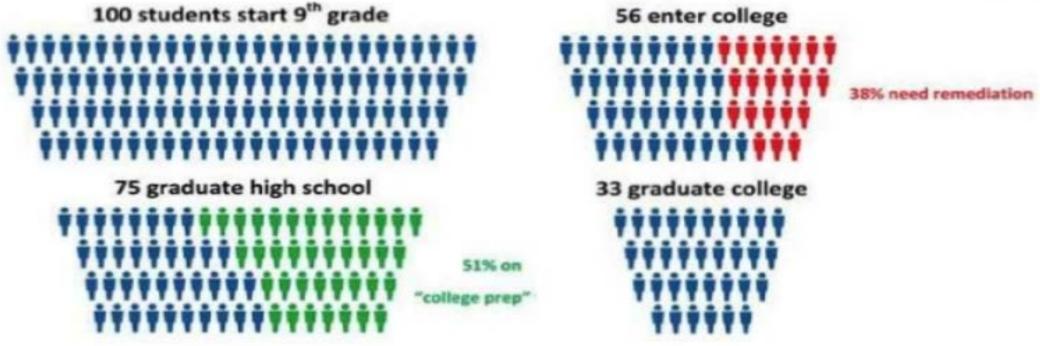
Dr. Linda L. Baer 9:15-10:00 Tuesday, April 10, 2018



What's your driving question?

## U.S. Education Pipeline



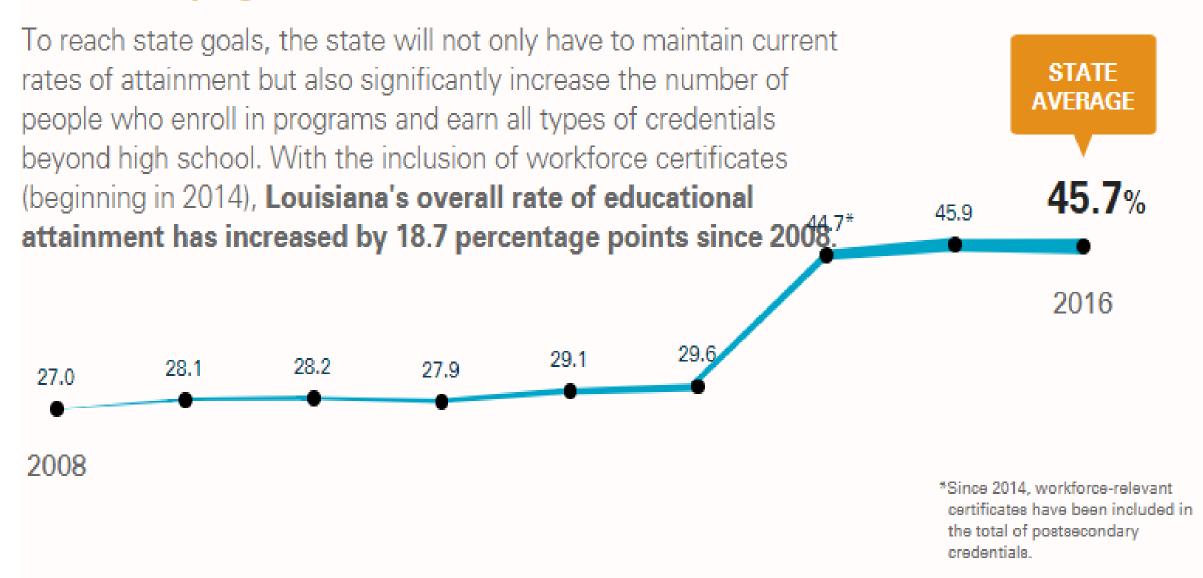


U.S. Department of Education, various studies and reports

http://www.changemag.org/Archives/Back%20lssues/2011/May-June 2011/first-in-the-world-full.html



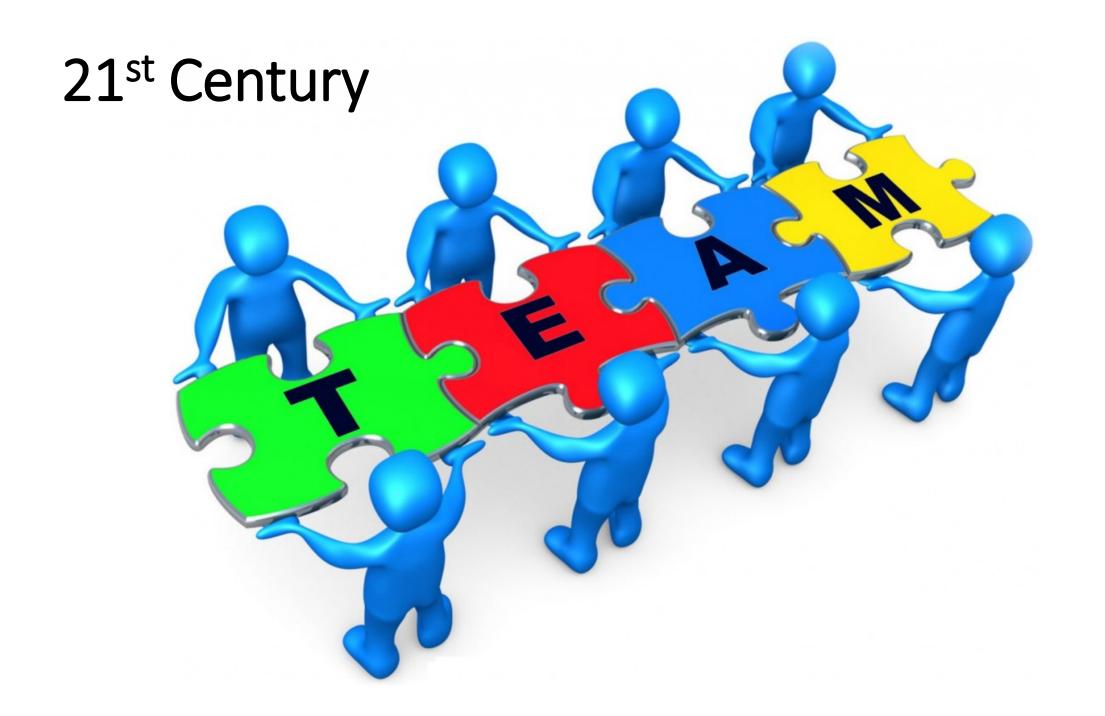
#### Louisiana's progress



http://strongernation.luminafoundation.org/report/2018/#state/LA

#### AGENDA FOR THE SESSION

- Right Data
- Recruiting and Training Skilled Staff
- Building the Team
- Equipment/Tools/Playbook
- Data -> Insight -> Action



Targeting the Right Data

# Targeting the Right Data

- What are the targets?
- What are the data definitions?
- What milestones and destination?
- Where are the data?
- Who can access?

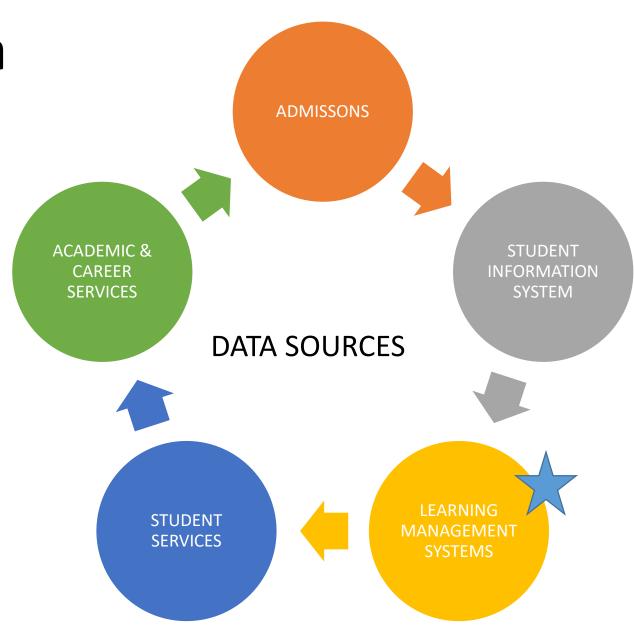
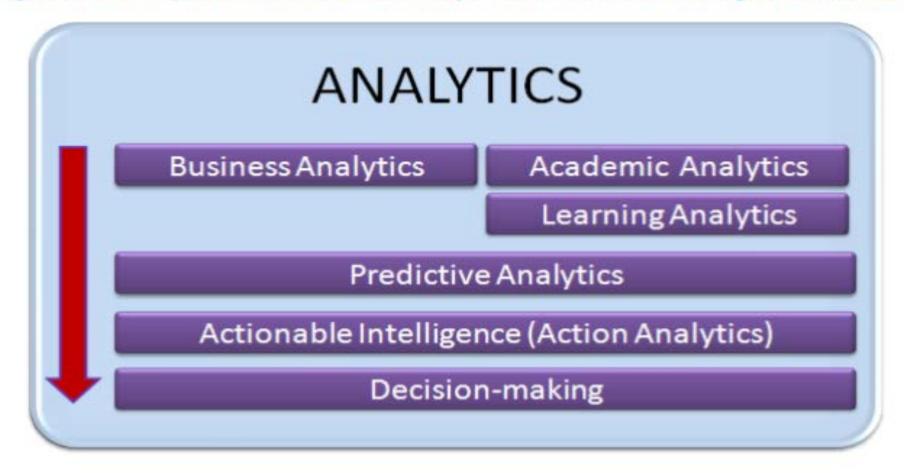
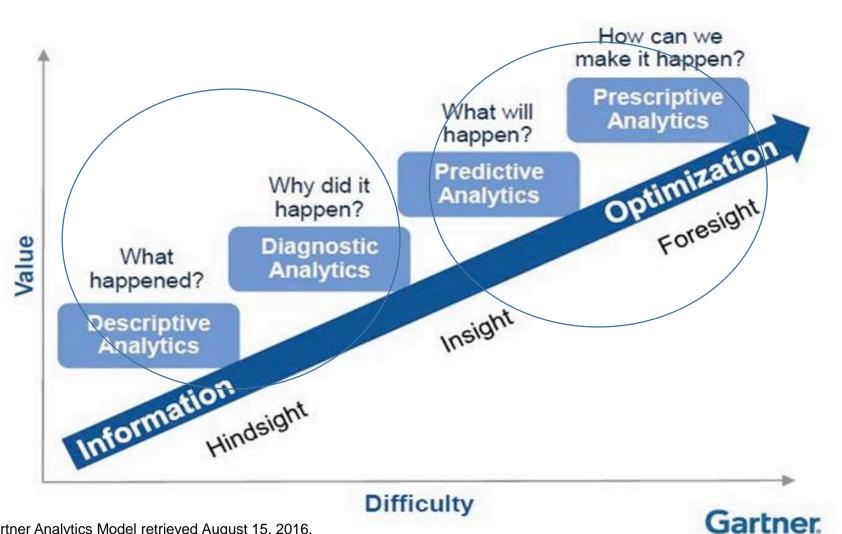


Figure 1. Conceptual Framework of Analytics in Business and Higher Education



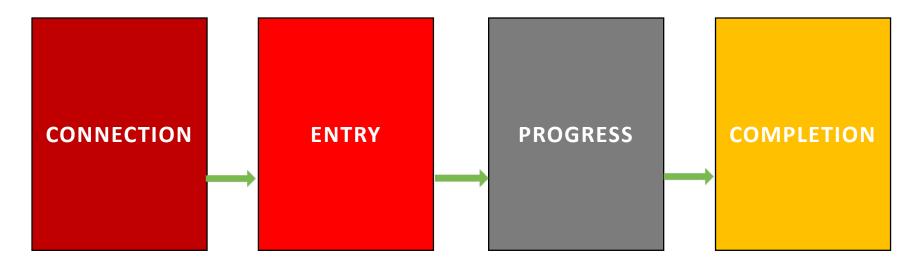
Analytics in Higher Education: Establishing a Common Language
Angela van Barneveld, Kimberly E. Arnold, and John P. Campbell ELI White Paper 2012
http://net.educause.edu/ir/library/pdf/ELI3026.pdf

## Analytics: Evolving From Hindsight to Foresight



## INTERVENTIONS TIMING: Completion by Design Measuring Loss and Momentum Points





INTEREST TO APPLICATION

ENROLLMENT TO
COMPLETION
OF GATEKEEPER
COURSES

ENTRY INTO
COURSE OF
STUDY
TO 75%
REQUIREMENTS
COMPLETED

COMPLETE
COURSE OF
STUDY
TO CREDENTIAL
WITH LABOR
MARKET VALUE

#### **Types of Student Success Data**

Pre-enrollment	Academic	Motivation and Self-efficacy	Use of Support Services	Student Engagement
<ul> <li>Demographics</li> <li>High school grade point average</li> <li>Parents' experience with college</li> <li>Test scores</li> </ul>	<ul> <li>Class attendance</li> <li>First semester grades</li> <li>Grades in select core courses</li> <li>Login to student web portal</li> <li>Midterm grades</li> <li>Registration for next semester</li> <li>Use of learning management system</li> </ul>	<ul> <li>Comfort with academic ability</li> <li>Depression</li> <li>Financial issues</li> <li>Homesickness</li> <li>Lack of friends or connections</li> </ul>	<ul> <li>Advising</li> <li>Career services</li> <li>Counseling</li> <li>Disability support</li> <li>Financial aid</li> <li>Health center</li> <li>Library</li> <li>Tutoring</li> </ul>	<ul> <li>Athletic team affiliation</li> <li>Campus membership</li> <li>Campus residency</li> <li>Campus Wi-Fi usage</li> <li>Dining center</li> <li>Leadership roles</li> <li>Participation in campus programs</li> <li>Recreation center</li> </ul>

### **Metrics for Online Success**

- Readiness
- Engagement
- Persistence
- Satisfaction

# Factors Contributing to Graduate Completion

- Financial Support
- Access to and feedback from mentor/advisor
- Family Support
- Social Environment
- Program Quality
- Professional/Career Guidance

PH.D. Completion and Attrition by the Council of Graduate Schools 2009 http://www.phdcompletion.org/

# Recruiting and Training Skilled Staff



#### **EXAMPLE: PEOPLE AND SKILLS**

- Mapping goals, assessing skills needed
- Created and repurposed positions:
  - AVP for Student Success & Analytics
  - Repurposed counseling positions to retention and intervention specialists
  - Hired a director of institutional analytics
  - Business operation managers with data background
- Results:
  - Data people that were also content experts
  - Cultivated more faculty buy-in

#### MODERN DATA SCIENTIST

Data Scientist, the sexiest job of the 21th century, requires a mixture of multidisciplinary skills ranging from an intersection of mathematics, statistics, computer science, communication and business. Finding a data scientist is hard. Finding people who understand who a data scientist is, is equally hard. So here is a little cheat sheet on who the modern data scientist really is.

#### MATH & STATISTICS

- ☆ Machine learning
- ☆ Statistical modeling
- ☆ Experiment design
- Bayesian inference
- Supervised learning: decision trees, random forests, logistic regression
- ★ Unsupervised learning: clustering, dimensionality reduction
- ☆ Optimization: gradient descent and variants

#### PROGRAMMING & DATABASE

- ☆ Computer science fundamentals
- ☆ Scripting language e.g. Python
- ☆ Statistical computing packages, e.g., R.
- ☆ Databases: SQL and NoSQL
- ☆ Relational algebra
- ☆ Parallel databases and parallel query processing
- ☆ MapReduce concepts
- ☆ Hadoop and Hive/Pig
- ☆ Custom reducers
- ☆ Experience with xaaS like AWS

#### DOMAIN KNOWLEDGE & SOFT SKILLS

- ☆ Passionate about the business
- ☆ Curious about data
- ☆ Influence without authority
- ☆ Hacker mindset
- ☆ Problem solve
- Strategic, proactive, creative, innovative and collaborative

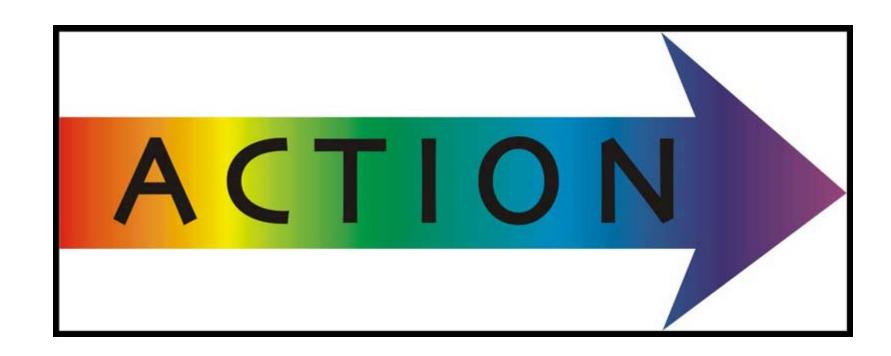
#### COMMUNICATION & VISUALIZATION

- Able to engage with senior management
- ☆ Story telling skills
- ☆ Translate data-driven insights into decisions and actions
- ☆ Visual art design
- ☆ R packages like ggplot or lattice
- ☆ Knowledge of any of visualization tools e.g. Flare. D3.js. Tableau

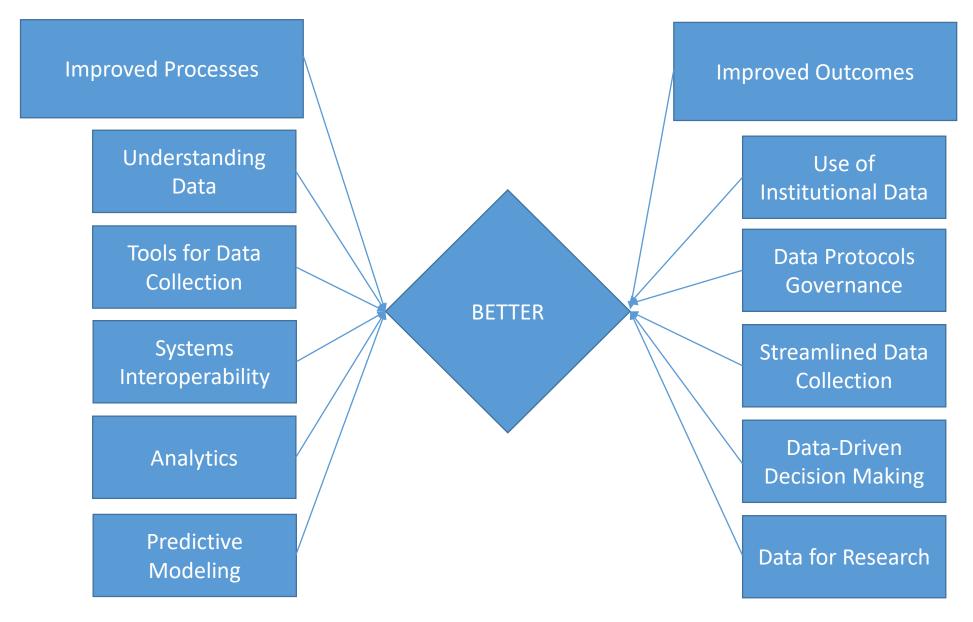
MarketingDistillery.com is a group of practitioners in the area of e-commerce marketing. Our fields of expertise include: marketing strategy and optimization: customer tracking and on-site analytics: predictive analytics and econometrics: data warehousing and big data systems: marketing channel insights in Paid Search, SEO, Social, CRM and brand.



# Moving to Insight and Action



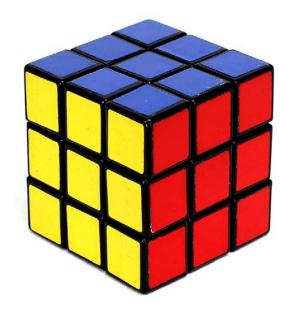
### Big Data Analytics Outcomes



# How many interventions do you have?

#### SOLVING THE INTERVENTION RIDDLE

# INTERVENTION OPPORTUNITIES

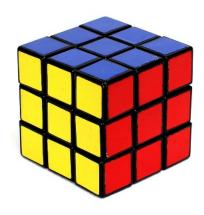


INTERVENTION TYPES

INTERVENTION TRIGGERS

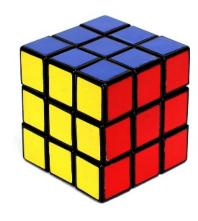
# INTERVENTION OPPORTUNITIES FOCUSING ON RISKY TARGET GROUPS

- 1. Academically under-prepared students
- 2. Undeclared/undecided students
- 3. New students (FTIC)
- 4. Adult learners
- 5. Students of color
- 6. Students in transition
- 7. Students on academic probation
- 8. Marginally involved students
- 9. Others



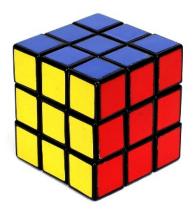
# INTERVENTION TRIGGERS: WHY DO STUDENTS LEAVE?

- Goal change or attainment
- Uncertainty of educational/career plan
- Extra-institutional factors, family emergency
- Adjustment/transition difficulties
- Academic difficulty
- Congruence/fit (boredom, dissonance, irrelevance, isolation)
- Finances

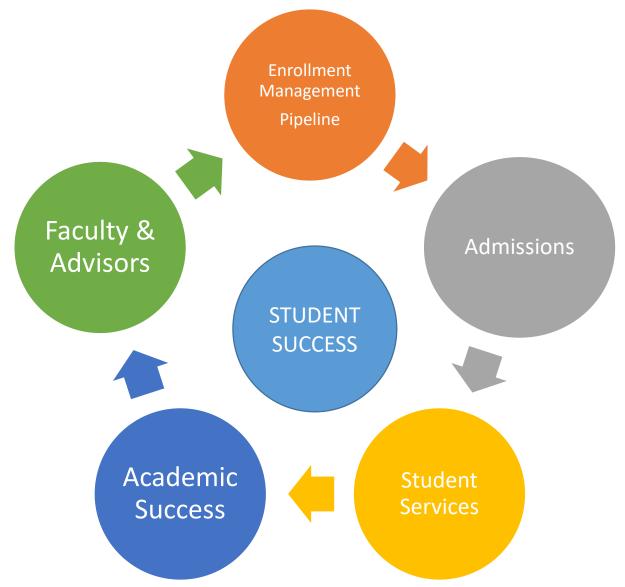


#### INTERVENTION TYPES

- 1. Early identification
- 2. Continuous monitoring/tracking
- 3. Proactive/intrusive academic advising/counseling
- 4. Improve classroom instruction
- 5. Special interventions, programs, and services
- 6. Encouragement of affiliation/engagement activities
- 7. Removal of obstacles/barriers to success
- 8. Build personal, caring, and supporting relationships
- Direct contact with individual students based on predictive analytics-based identification of "risky behavior" and/or risky/choices



Building the Team



# Federated Knowledge: Strategy, Insights, Interests



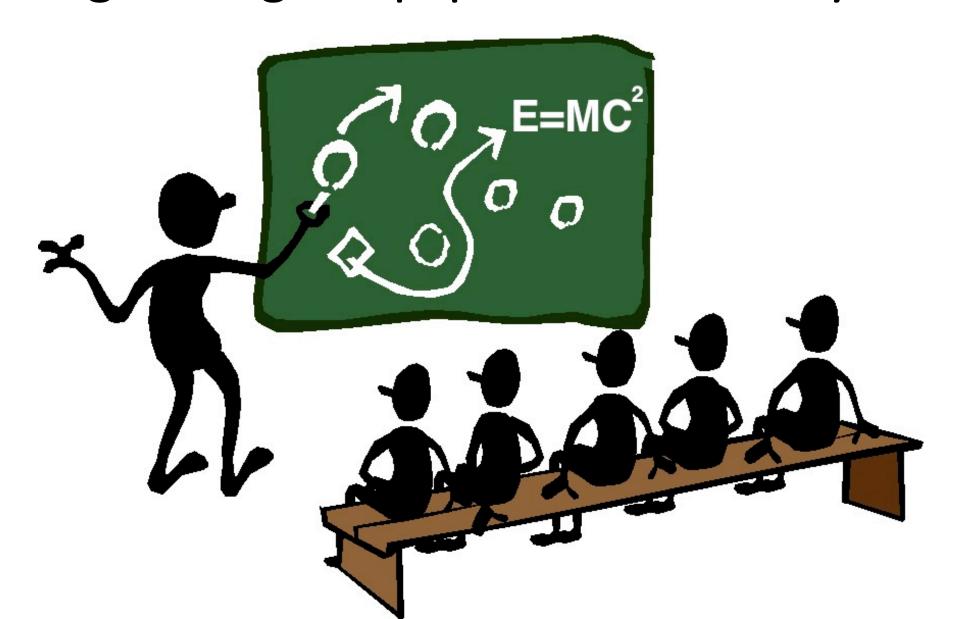
# Metrics Are Easy; Insight is Hard

"In contrast to abundant data, insights are relatively rare. Insights are defined as actionable, data-driven findings that create business value. They are entirely different beast from raw data. Delivering them requires different people, technology, and skills – specifically including deep domain knowledge. And they're hard to build." Irfan Kamal

# The Analytics Translator

- 1. Identifying and prioritizing problems that analytics can assist in solving issues
- 2. Collecting and preparing data to produce most useful insights
- Building the analytics engine to solve in an efficient and interpretable form
- 4. Validating and deriving business implications—synthesizing complex analytics insights into easy-to-understand, actionable recommendations
- 5. Implementing the solution and executing on insights drives adoption among the users

# Using the Right Equipment/Tools/Playbook



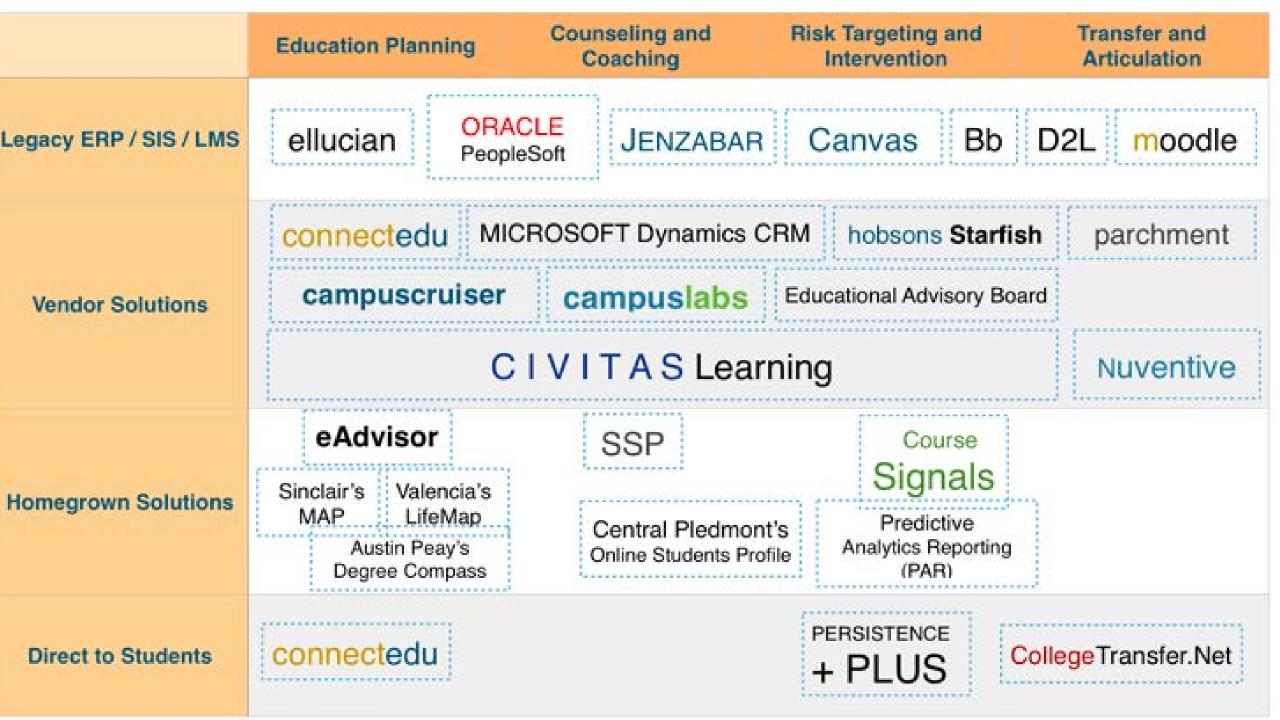
# Building A Playbook

- Set Goals
- Determine Impact
- Get the Right People in the Right Positions
- Ensure Repeatability
- Determine Focus
  - Institutional Goals & Policies
  - Student-Focused Goals

#### **EXAMPLE: CHANGING THE PLAYBOOK**

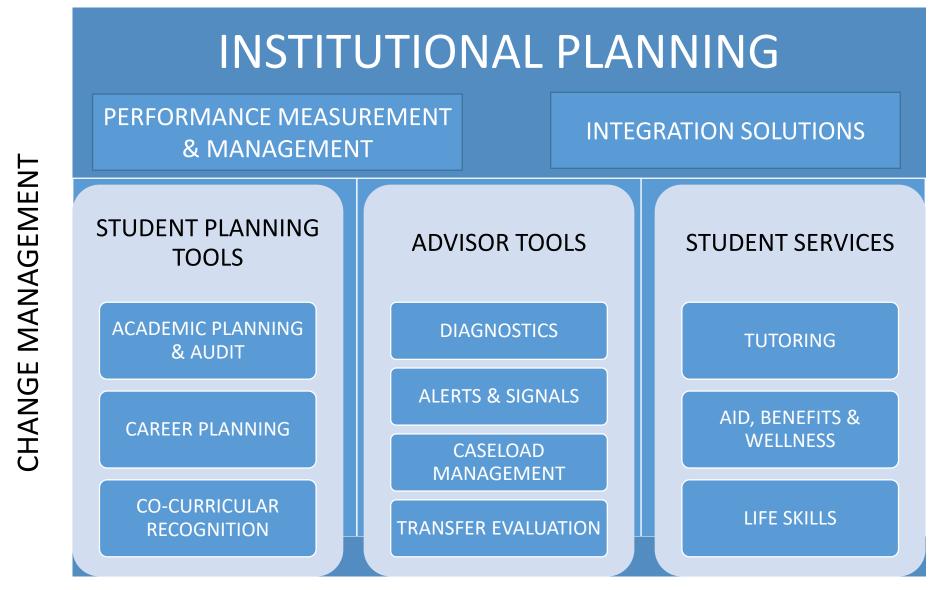
- Admissions consolidated twelve steps for new student entry to four
- Required information sessions for all students to get the overview of programs and their field of study
- Redesigned 300 degree programs to help more students finish on time and be better prepared for employment
- Grouped similar degrees into broad paths or areas of study
- Repurposed & built talent

# Where Are You in the Use of Student Success Solution Tools?



# **ANALYTICS**

# Student Success Technologies

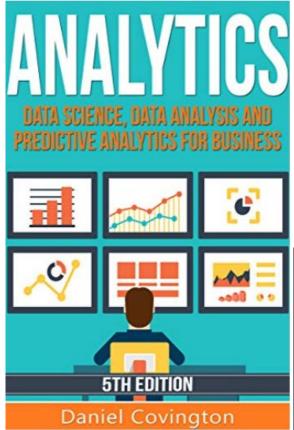


#### **LESSONS LEARNED**

- Sense of urgency!
- Can't continue with business as usual.
- Analytics isn't a silver bullet but it gives us a fighting chance.
- Data -> "myth busting"
- Need real-time data for real-time interventions.
- Continue to build the infrastructure to support and sustain the data strategy.

#### **LESSONS LEARNED**

- Connect with people who can benefit from data.
- Changing job descriptions to match needs.
- This is a game changer. Need to continue to improve.
- This is very disruptive.
- Intentional metrics for change.



#### RESOURCES

sory!

vrite

San

troit

sur

s for

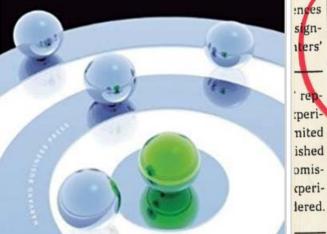
raga

rep

THOMAS H. DAVENPORT, JEANNE G. HARRIS Co-authors of Competing on Analytics and ROBERT MORISON

#### **Analytics** at **Work**

**Smarter Decisions** Better Results



human and appealing Good salary and good future for steady man who can forget the bright lights and "stay put" with a live organization in a live and growing art field. Send samples with letter. Wilson H. Lee Advertising Service, New Haven, Conn.

#### **ONLY HUMANS** NEED APPLY

Winners & Losers in the Age of Smart Machines

THOMAS H. DAVENPORT & JULIA KIRBY

Agent wanted in every city in America to sell an inexpensive new article that is needed for daily use in every office and home. Easy seller, good

\$150.00 and not class m 3164, L ASU

> resenta ence ar referer publica sion b mental Box 63

Specia Resear coveri make

specia

journa

REVISED AND UPDATED Mesmerizing & fascinating..." FOR EVERYONE THE POWER TO PREDICT WHO WILL CLICK, BUY, LIE, OR DIE ERIC SIEGEL WILEY



Dr. Linda L. Baer
 <u>lindalbaer0508@gmail.com</u>

