

RAY MICHAEL DI PASQUALE

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ADMINISTRATIVE EXPERIENCE

1/2006 – Present

COMMUNITY COLLEGE OF RHODE ISLAND, Warwick, Rhode Island

President

Appointed Interim President of the Community College of Rhode Island by the Rhode Island Board of Governors for Higher Education in December 2005 and charged with bringing stability and collegiality to the institution that had undergone more than a year of internal unrest. Upon completion of a national presidential search, was unanimously chosen by the Rhode Island Board of Governors for Higher Education to be the fourth President of the Community College of Rhode Island in May 2006. Utilizing insight and experience acquired through 31 years in higher education, my immediate focus was in the following key areas: Building Community, Improving Management Teams and Systems, and Establishing College Goals and Objectives.

In addition to administrative responsibility for the college, I have responsibilities in the following areas:

- Institutional Leadership
- College Relationships
- Community Relations
- Budget
- Policies
- Long-range Planning
- Shared Governance
- Funding Strategies

New England's largest community college, CCRI has full-service campuses in Warwick, Lincoln, Providence, and Newport. In addition, the college operates satellites in Providence and Westerly. CCRI currently enrolls nearly 36,000 students annually in credit courses and 35,000 more in non-credit and job training classes. The college has 300 full-time faculty, an additional 500 adjunct faculty, and approximately 325 staff. The annual budget is \$130 million.

1/2010-8/2013

RHODE ISLAND BOARD OF EDUCATION, Providence, Rhode Island

Commissioner

The Commissioner is the chief executive officer of the Rhode Island Board of Governors for Higher Education (RIBGHE; now the RI Board of Education), who exercises broad authority on its behalf as specified by state law. The Commissioner is also the chief administrative officer of the Office of Higher Education (OHE), functions as the point of

contact between the executive and legislative branches and the three institutions of higher learning, and serves as chair of a four-member operating executive committee, known as the Postsecondary Education Executive Council (PEEC).

The Commissioner oversees the University of Rhode Island, Rhode Island College, and the Community College of Rhode Island, with a system Fall 2010 enrollment of 43,377 and a system budget of \$983,838,746 for 2011.

7/1998-1/2006

SUNY COLLEGE AT BROCKPORT, Brockport, New York

Vice President for Enrollment Management & Student Affairs

One of four vice presidents who oversaw a \$120 million budget and part of a team that met weekly, reported directly to the president, and made decisions on all campus issues from personnel appointments to capital improvements. Chaired seven college-wide committees, including but not limited to the website, retention, marketing, commencement, and strategic planning.

Responsible for the functions of Undergraduate Admissions, Financial Aid, Academic Advisement, Registration and Records, Career Services, Retention, Marketing Communications, Design and Production, Educational Opportunity Program, Upward Bound, Tutorial Services, Student Learning Center, Student Support Services, Athletics (Division III), Students Affairs Office, Judicial Affairs, Health & Counseling Services, Campus Life, Recreational Services, Office for Students with Disabilities, Residential Life/Learning Communities, University Police, Educational Talent Search, Leadership and Community Development, College Events, International Student Services, and Interfaith Campus Ministries.

Developed marketing strategies and directed institutional recruitment and retention efforts for the institution. Organized all enrollment management and student affairs functions in this newly restructured vice presidential position.

In seven years, increased freshman applications 50 percent, taking SUNY Brockport from the lowest application rate in the New York system to the highest. Increased the quality of the freshman class to the best in 20 years, developed and implemented a comprehensive marketing and public relations strategy for the College.

10/2005-1/2006

Interim Vice President for Institutional Advancement

Responsible for the functions of Alumni Relations, Development, Major Projects, Advancement Services, Special Giving, Brockport College Foundation Board, and Brockport Alumni Association Board.

Assessed status of each area, identified strategies, and set goals for annual campaigns, implemented strategies to reach funding targets, and evaluated results.

MASSACHUSETTS COMMUNITY COLLEGE SYSTEM:
1979-7/1998

SPRINGFIELD TECHNICAL COMMUNITY COLLEGE, Springfield, Massachusetts

STCC is the largest and most comprehensive community college in Massachusetts, offering 42 associate degree and 30 certificate programs to over 7,000 students. The institution, which has received 12 NSF grants, is nationally known for leadership in technology education.

1992-1998

Vice President of Enrollment Management/Student Affairs

Responsible for the operation and direction of the Admissions Office, Public Relations and Publications, Placement and Cooperative Education, Transfer Affairs, Disabled Student Services and ADA regulations, Registrar, Financial Aid, Counseling Center, Title III services, and the Dean of Student Services areas which included the Women's Center, Student Activities, Day Care Services, Athletics, Health Services, and Displaced Homemakers. Was also responsible for the coordination of placement testing, as well as tutorial services, which included the learning assistance program and academic early warning system. Served as a member of the President's executive cabinet; provided leadership, administration, and direction for enrollment management and marketing strategies for the entire college. Helped secure Title III grant and state funding to support the newly founded Student Success Center.

Created STCC's Enrollment Management Division, drawing together functions from various areas of the college into a cohesive team that increased applications 21% over a 7-year period. Served as a consultant for other Massachusetts colleges in developing the enrollment management concept.

1983-1992

Dean of Admissions/Public Relations

Responsible for the operation of the Admissions Office, Public Relations, Media Communications, College Publications, Transfer Office, and Placement Office.

Public Relations: Developed comprehensive marketing plan for the College, encompassing institutional image, community relations, and internal communications; maintained strong working relationship with media; coordinated special events.

Admissions: Supervised recruitment of students, developed and maintained close relationship with area high schools. Used innovative marketing techniques to maintain or increase FTE. Supervised admission of students to over 60 associate degree or certificate programs. STCC has over 3500 day division students, diverse in age, and educational and cultural background.

1982-1983

Assistant to the President

Advised the Interim President on issues of college and public relations, in addition to other responsibilities, including budget preparation and personnel.

1979-1982

Director of Admissions

Directly responsible for the entire admissions operation, including supervision of five professional and four clerical staff.

1974-1979

MIDDLESEX COMMUNITY COLLEGE, Bedford, Massachusetts

Assistant Director of Admissions and Director of Athletics

Responsible for all aspects of admissions, including developing recruitment programs, interviewing, public relations, supervision of staff, evaluation of applicants, and development of computer data information system.

1978-1979

Acting Director of Admissions

Served as Acting Director during illness of the Director.

1978-1979

Acting Director of Student Activities

This function was a dual role while continuing Admissions responsibilities.

1971-1974

DEPARTMENT OF RECREATION AND PARKS, Gorham, New Hampshire

Director of Recreation and Parks

Administered all phases of the department, including the supervision of 40 seasonal and full-time staff, facilities, and public relations. Developed a working budget for the department, as well as a comprehensive recreation program for the community, which won state awards.

COMMUNITY SERVICE

1997 – 1998

Chairman, Hampden County Commissioners

Was appointed to oversee the dissolution of county government in Hampden County in Massachusetts.

1990 - 1992

Springfield City Council, Springfield, Massachusetts

Elected to a two-year term and the top vote receiver in a 9-person election. Prepared and reviewed budgets for \$50 million of various city departments. Recommended new health insurance plan for city workers, and negotiated contracts with 12 city departments

1984 - 1989

Vice-Chairman, Springfield School Committee

Elected by peers to head the second largest school system in Massachusetts, with a \$70 million budget and 3,000 employees. Mayor of Springfield is Chairman of the Committee.

1983 – 1992

Chairman, Sports Restoration Committee

Raised over \$80,000 to restore athletic programs in the Springfield Public Schools

1981 – 1989

Springfield School Committee (Springfield Public Schools 23,000 students)

1981 – 1983

Chairman, Legislative Committee

TEACHING EXPERIENCE

2008-present

Johnson & Wales University Higher Ed Doctoral Program – Guest lecturer

1979 – 1998

Springfield Technical Community College - Taught management, marketing, government

1983 – 1988

Springfield College - Guest lecturer in government and politics, administration, leadership

1977- 1979

Northeastern University- Taught recreation and parks administration courses

1975 – 1977

University of New Hampshire - Taught outdoor recreation courses

MEMBERSHIPS & PROFESSIONAL AFFILIATIONS

2011 – present	Task Force on the Education of Children and Youth in the Care of the Department of Children, Youth, and Families , Member, appointed by the Governor.
2011 – present	Special Legislative Commission on Defense Economy Planning , Member, appointed by General Assembly
2010 – present	Governor’s Workforce Board Executive Committee , Member, appointed by Governor
2010 – present	Governor’s Workforce Board Adult Education and Literacy Committee , Chair, appointed by Governor
2010 – present	Governor’s Workforce Board Youth Development Committee , Member, appointed by Governor
2010 – present	Governor’s Workforce Board Career Pathways System Task Force , Member, appointed by Governor
2010 – present	Governor’s PK-16 Council , Member, appointed by Governor
2010 – present	State Higher Education Executive Officers (SHEEO) , Member
2010 – present	National Association of System Heads (NASH) , Member
2010 – present	New England Association of Schools and Colleges (NEASC) , Member
2010 – present	Association of Governing Boards (AGB) , Member
2008 – 2013	Rhode Island Campus Compact – Chair/Executive Committee
2007 – present	Governor’s Economic Development Planning Committee , Chaired by Governor and appointed by Governor as one of an 11-member statewide committee
2006 – 2013	Newport (Rhode Island) Chamber of Commerce , Member of the Board of Directors
2006 – 2013	The Met School (Providence, Rhode Island) , Member of the Board of Directors
2006 – present	Central Rhode Island Development Corporation , Member of the Board of Directors
2006 – present	College Board Regional Community College Advisory Committee , Member
2006 – present	Kent Hospital (Warwick, Rhode Island) , Hospital Incorporator
1992 – present	National Association of Student Personnel Administrators - District 1 Community College Director
1992 – 1998	Vice Presidents’ Council , Massachusetts Community Colleges Chairman 1996-98

1989 – present	American College Personnel Association
1985 – 1998	National Council for Marketing and Public Relations (affiliate of AACC) District 1 Director 1986 - 1989 (New York and New England)
1983 – 1998	Springfield National College Fair , Chairman
1982 - 1990	American Cancer Society - Member, Board of Directors
1981 - 1998	R.F.K. Action Corps , Board of Directors, Executive Committee
1980 – present	American Association of Collegiate Registrars and Admissions Officers

HONORS & AWARDS

April 1996	1996 Outstanding Leadership Award , Council of Vice Presidents/Deans of Students Affairs, Massachusetts Community Colleges
October 1997	1997 Serviam Award, Italian Cultural Center , Springfield, Massachusetts This award honors a member of the community who exemplifies the highest standards of Italian culture and spirit.
July 1998	Outstanding Performance Citation , Massachusetts (statewide) Performance Recognition Program
October 1998	The Ray M. Di Pasquale Scholarship was established at STCC by faculty and staff, and will annually provide assistance to an outstanding student in achieving his or her life goals through education.
October 2002	Governor's Award For Outstanding Volunteer Service to the 2002 State Employees Federated Appeal Campaign , Chaired the committee that raised the largest amount of money in the University System.
2006	The Ray M. Di Pasquale Scholarship was established at CCRI by faculty and staff, and will annually provide assistance to an outstanding student in achieving his or her life goals through education.
2008	The Ray M. Di Pasquale Scholarship was established at SUNY Brockport by faculty and staff, and will annually provide assistance to an outstanding student in achieving his or her life goals through education.
May 2011	Honorary Doctor of Humane Letters was bestowed by the New England Institute of Technology in recognition of work in education and dedication to community service.
March 2013	The Eleanor M. McMahon Award for Lifetime Achievement from the New England Board of Higher Education.

KEYNOTE / GUEST & KEYNOTE SPEAKER, PANELS & PRESENTATIONS

January 2012	Martin Luther King Scholarship Breakfast – Featured Speaker
March 2012	College Access Network – Guest Speaker
April 2012	Rhode Island Campus Compact – Presidential Panel
April 2012	Warwick (RI) Rotary Club – Guest Speaker
June 2012	Northern Rhode Island Chamber of Commerce – Guest Speaker
November 2012	Providence Business News – Workforce Development Panelist
January 2013	Town of Johnston (RI) – Mayoral Inauguration – Master of Ceremonies
May 2013	Institute for Labor Studies & Research – Guest Speaker
October 2013	Senate Education Summit – Panelist
March 2014	Small Business Association of New England – Keynote Speaker
March 2014	Senate Summit on Workforce Development – Speaker

EDUCATION

1974 – 1977	M.S.	Northeastern University, Boston, Massachusetts
1967 - 1971	B.S.	Arkansas Tech University, Russellville, Arkansas

JOSEPH C. RALLO, Ph.D.

Vice Chancellor for Academic Affairs
Texas Tech University System

- 1980 Doctor of Philosophy, Maxwell School of Citizenship and Public Affairs,
Syracuse University.
- Program: International Relations and Comparative Politics: Europe
 - Dissertation title: The European Community and the Multinational Enterprise
- 1978-1980 Fellow, European University Institute, Florence, Italy.
- Program: Comparative European Law
- 1978 Master of Arts, Syracuse University.
- 1976 Juris Doctor, Western New England University.
- 1971 Bachelor of Arts, Lafayette College
- Major: Russian History
 - Minor: Art History

Professional Experience

- 2012- **Vice Chancellor for Academic Affairs, Texas Tech University System**
Senior leadership position as second to the Chancellor for a system with more than 45,000 students, two general academic and two health science campuses, as well as off site research and instructional facilities. Specific responsibility for: strategic planning, international programs, veterans/military initiatives, distance education and diversity.
- 2007-2012 **President, Angelo State University, San Angelo, Texas**
Angelo State University, a member of the Texas Tech University System, is a public, comprehensive university in San Angelo, Texas with a headcount enrollment of nearly 7,000 students. ASU offers 71 baccalaureate programs of study; 26 graduate programs, including one doctorate. The Center for Security Studies is a leading provider of on-line classes. The university was also designated an Hispanic Serving Institution (HSI) in 2008.
- 2003-2007 **Provost and Academic Vice President, Western Illinois University**
Chief Academic Officer for multi-campus, public comprehensive institution. Over 52 undergraduate degree programs and 34 graduate degrees offered to more than 13,500 students. Accreditations include: NCA, ABET, NCATE, and

AACSB. Sponsored research at over \$11 million per year. Serve as the University leader for the collective bargaining agreement for over 1,000 faculty represented by the University Professionals of Illinois (UPI). Separate urban campus of over 1,300 students in the Quad Cities.

Selected List of New Initiatives:

- 'First Year Experience,' including participation in the AASCU **American Democracy Project**
- Creation of a campus wide **Center for International Studies**
- Initiation of the first technology transfer 'spin off' at an Illinois public comprehensive university through development of state funded Entrepreneurship Center.
- **Academic Master Planning** process within the University Strategic Plan
- Major expansion of **Quad Cities campus**, including design of new facilities to increase student population at junior/senior and graduate level from 1,200 to 4,000.
- First **doctoral program** approved by the Illinois Board of Higher Education in Educational Leadership
- '**Dual Career Recruitment Program**' to employ spouse/partner of newly hired faculty to move toward our institutional diversity goals

- 1999-2003 **Dean, College of Business and Administration and Graduate School of Business Administration University of Colorado at Colorado Springs**
Four year plus Ph.D, public, comprehensive university of 10, 000+ students.
- 2001-2003 **Director, Colorado Institute for Technology Transfer and Implementation (CITTI)**
A \$7.2 million partnership between the University of Colorado at Colorado Springs and the El Pomar Foundation for interdisciplinary research on technology transfer.
- 1995-1999 **Dean, College of Business Ferris State University, Big Rapids, Michigan.**
Four year plus graduate, public university of 11,000+ students.
- 1992-1995 **Head, Department of Management, Ferris State University.**
- 1988-1992 **Director of International Programs, Michigan Technological University.**
- 1985-1988 **Director of West European Program, United States Air Force Academy**

ACADEMIC POSITIONS

- 2007-2008- Professor (with tenure) of Management, College of Business, Angelo State University
Appointed to the Graduate Faculty, Angelo State University
- 2003-2007 Professor (with tenure) of International Business, College of Business and Technology,
Western Illinois University, Macomb, Illinois
- 2003-2007 Appointed to the Graduate Faculty, Western Illinois University

- 1999-2003 Professor (with tenure) of International Business, College of Business, University of Colorado
- 1999-2003 Appointed to the Graduate Faculty, University of Colorado
- 1992-1999 Professor of International Management, College of Business, Ferris State University
- 1990-1992 Associate Professor of International Management, School of Business, Michigan Technological University. (MTU)
- 1988-1992 Associate Professor of International Relations, School of Business, (MTU)
- 1988-1992 Appointed to the Graduate Faculty, Michigan Technological University. (MTU)
- 1985-1988 Associate Professor of International Relations, United States Air Force Academy.
- 1982-1985 Assistant Professor of International Relations, United States Air Force Academy.
- 1980-1981 Assistant Professor of International Relations, Rutgers University.

Funded Research (selected)

- 1998-2003 U.S. Department of Education, "The Evaluation of Language and International Studies (ELIAS) Systems" (Richard Brecht, University of Maryland, Project Director.)
- 1998-2000 U.S. Department of Education Business and International Education Program, "Entrepreneurship: Networks to Transform Russia's Emerging Enterprises." (\$485,000)
- 1997-1999 U.S. Department of Education (Title VI) Grant for Undergraduate International Studies, "Federal Funding for International Studies, Does it Help? Does it Matter?" (\$425,000, Barbara Burn, UMASS, Project Director.)
- 1993 Center for Global Partnership of the Japan Foundation and Shiga Prefecture, Japan, "Sister Cities and Sister States as Catalysts for Change in Japan-American Relations," (\$150,000).
- 1993-1994 Michigan State University - Center for International Business Education and Research (CIBER), "Development of International Aspects of Computer Information Systems (CIS)," (\$10,800).
- 1992-1993 United States Information Agency (USIA), "Cities as Cultural Bridges: Multi-dimensional Program for Polish City Managers," (\$154,176)
- 1992-1994 Ford Foundation - support for Editorial Board of the European Community Studies Association (ECSA) (\$8,000)
- 1991-1993 U.S. Department of Education (Title VI). Grant for Undergraduate International Studies, "An East European Management and Language Program" (\$305,680)
- 1990 General Electric Corporation, for student program in Paris, France (\$5,000)
- 1990 The Soros Foundation, for exchange program with the University of Tartu, Estonia (\$2,000)
- 1989-1991 U.S. Department of Education (Title VI) Grant for Undergraduate International Studies, "Preparing for 1992 and Beyond" (\$174,095)
- 1987-1988 Fulbright - Senior Research Grant (\$6,000)
- 1985 Publication Grant from the Commission of the European Communities (\$10,000)
- 1984-1985 Grant for Research into European Integration from the Commission of the European Communities. Investigate the role of the European Community in Technology and Industrial Policy (\$9,000)
- 1978-1980 First American selected as a Fellow to the European Community Research Institute in Florence, Italy (\$15,000)

FIELDS OF SPECIALIZATION

The Politics of Trade Policy: Japan, the European Union and the United States;
Technology Policy in the European Union; Comparative Security Policy (Italy)

LANGUAGES

French and Italian

BOOKS, ARTICLES, REVIEWS, FACULTY DISTINCTIONS

Books

Defending Europe in the 1990s: The Divide of High Technology, International Political Economy Series, Frances Pinter (UK) and St. Martin's Press (USA), 1986.

Articles

"Mixed Used Developments: Public Private Partnerships," Presidential Perspectives, chapter two, 2010/2011 Series, Economic Prosperity in the Next Decade.

"How Presidents Can Foster an International Culture on Campus," Presidential Perspectives, Association of International Education Administrators (AIEA), 2010.

"Italian Security Policy After the 'Cold War': A Factor for Stability," The Italian Journal, V.6 (2), Fall 1992

"The European Community's Technology Dilemma: Is a Regional Solution Possible in a Global Economy?" National Forum, Vol. LXXII (2), Spring 1992.

"The Future of Post-1992 Export Controls to Eastern Europe and Russia," Current Politics and Economics of Europe, Vol. 1 (3), Spring 1992.

"The Challenge to Internationalize the Engineering Curriculum," International Studies Notes (ISA), Vol. 16 (2), Spring 1991.

"Arms Transfers and Italian Security Policy," The Italian Journal, V.2 (2), Fall 1988.

"The European Communities Industrial Policy Revisited: The Case of Aerospace," Journal of Common Market Studies, XXII (3), March 1984.

Chapters in Books

"Italy," in Defense Policy of Nations, 3rd ed., Murray, Douglas, and Viotti, Paul, eds., Johns Hopkins University Press, 1994, (completely rewritten for 3rd edition).

"Italy" in Defense Policy of Nations, 2nd ed., Murray, Douglas, and Viotti, Paul, eds. Johns Hopkins University Press, 1989.

"Great Britain," in Sowing the Serpents Teeth: The Implications of Third World Military Industrialization, James E. Katz, ed. Lexington Books, 1986.

"Multinational Corporations in the European Community," in Harmonization of European Public Policy, Leon Hurwitz, ed., Greenwood Press, 1984.

Book Reviews

Review of Organizational Behavior, 1st Ed., Daft, Richard and Noe, Ray, Dryden Press, 1999

Review of Essentials of Organizational Behavior, 4th Ed., Vecchio, Robert, Dryden Press, 1998.
 Review of The Economics of the European Union and the Economies of Europe, Neal, Larry and Barbezat, Daniel, Oxford University Press, 1998.
 Review of European Peace Movements and the Atlantic Alliance, Laqueur, Walter and Hunter, Robert, eds., Social Science Quarterly, Fall 1986.
 Review of Multinationals and Political Control, John Robinson, Common Market Law Review, Fall 1984.

Published Testimony

“Alliance Security Policy After 1992,” Hearings Before the Committee on Science, Space, and Technology, 101 St. Congress, 1st Session, May 16, 17, 1989.

Faculty Distinctions

2003 Founding Editor, Comparative Technology Transfer and Society, Johns Hopkins University Press.
 1990-1999 Chair, Executive Committee—Japan Center for Michigan Universities (JCMU)
 1997-2001 Chair- International Education section of the International Studies Association (ISA)
 1991-1995 Chair- National Committee of International Studies and Program Administrators (NCISPA)
 1990-1994 Editorial Board of the European Community Studies Association (ECSA). Editor in Chief: 1992-1994.
 1987 Fulbright Senior Research Scholar
 1987 NATO Fellow
 1986 Clements Award as the Outstanding Educator at the United States Air Force Academy.
 1984 Coble Award for the outstanding faculty paper at the United States Air Force Academy.

PAPERS/PRESENTATIONS (invited)

1980 Conference of Europeanists, Washington, D.C.
 1983 Colorado/Wyoming Political Science Association
 1983 Colorado Association for International Education
 1984 Western Executive Seminar Center, Denver
 1984 Ninth Annual Conference of Europeanists
 1984 University of Limburg, Maastricht, The Netherlands
 1984 International Studies Association (ISA), Washington, DC
 1985 Colorado/Wyoming Political Science Association
 1986 National Defense University, Washington, DC
 1986 Colorado State University Graduate Seminar
 1987 University of Limburg, Maastricht, The Netherlands
 1989 International Studies Association (ISA), London
 1990 International Studies Association (ISA), Washington, DC
 1990 Mid-West Political Science Association, Chicago
 1990 National Council for Urban Economic Development, Detroit and Baltimore
 1991 Lafayette College, Symposium on Europe
 1991 International Studies Association (ISA), Vancouver
 1992 Olin Foundation Conference on “The Defense Policies of Nations,” Colorado Springs
 1992 International Studies Association (ISA), Atlanta
 1993 European Community Studies Association (ECSA), Washington, D.C.
 1996 International Studies Association (ISA), San Diego

1998	International Studies Association (ISA) Minneapolis
1998	International Affairs Forum – Traverse City, Michigan
1998	Business and International Education Project Directors Meeting, Vienna, Austria.
1999	International Studies Association (ISA), Washington, DC
2000	International Studies Association (ISA), Los Angeles
2001	International Studies Association (ISA), Chicago
2004	University Economic Development Association, Orlando, Florida
2008	Diversity Summit, Texas Tech University, Lubbock, Texas
2009	International Studies Association (ISA), New York, New York
2010	Diversity Summit, Texas Tech University System, Lubbock, Texas
2012	West Texas Veterans Higher Education Summit, Lubbock, Texas
2012	Keynote, International Academy of Business and Economics, Las Vegas
2012	United States Air Force Academy Faculty Lecture
2014	Clute Institute, Conference on International Education, San Antonio
2014	International Multidisciplinary Conference, Keynote, Venice, Italy

UNIVERSITY SERVICE

Texas Tech University System (selected)

2012-	Chancellor's Executive Staff
2012-	APLU-AASCU Distance Education Advisory Group

Angelo State University (selected)

2007-2012	Texas Council of Public University Presidents and Chancellors
2007-2012	Texas Tech University System, Chancellor's Executive Staff
2007-2012	Texas International Education Consortium and Texas Intensive English Program
2007-2011	City of San Angelo, Economic Development Council (appointed by City Council)
2007-2012	Board of Directors- West Texas Rehabilitation Center
2007-2009	Texas Council of Public University Presidents and Chancellors: Chair, Committee on Higher Education and Global Competitiveness
2009-2010	President, Council of Presidents, Lonestar Athletic Conference
2008-2012	President's Committee on International Education , American Association of State Colleges and Universities (AASCU)
2009-2010	Secretary/Treasurer: Texas Council of Public University Presidents and Chancellors
2011-2012	Chair-Texas Council of Public University Presidents and Chancellors (CPUPC)
2010-2012	Board of Trustees , Southern Association of Colleges and Schools (SACS) Commission on Colleges
2010-2012	Chair-Texas International Education Consortium (TIEC)

Western Illinois University (selected)

2003-2007	President's Senior Leadership Council
2003-2007	University Faculty Senate
2003-2007	Western Illinois Entrepreneurship Center Board of Directors
2004-2005	Chair- Search Committee for Vice President for Advancement and Marketing
2004-2007	Appointed by Governor as the sole Provost to the 'Diversifying Higher Education Faculty in Illinois' Program

University of Colorado (selected)

1999-2003	University Deans' Council
1999-2003	University of Colorado System Wide Dean's Council
1999-2000	Chair, School of Education Dean Search Committee
1999-2003	Chancellor's Representative to the University of Colorado Interlocken Initiative

1999-2002	Board of Directors- Vista Bank, Colorado
1999-2003	Board of Directors- Small Business Development Center (SBDC)
1999-2003	Board of Directors- Colorado Institute for Technology Transfer and Implementation (CITTI)
1999-2003	Board of Directors- Colorado Springs Technology Incubator (CSTI)
1999-2000	Chair, Committee to reorganize Continuing Education
1999-2003	Board of Directors- Colorado Springs Mayor's Global Advisory Council
2000-2003	Board of Directors- Economic Development Corporation (EDC)
1999-2003	Board of Directors – International Small Business Development Center
2001-2002	Chair, College of Letters, Arts and Sciences Dean Search Committee
2001-2002	Co-chair, El Pomar Chair in Software Engineering Search Committee
1999-2003	Board of Directors- Center for the Study of Government and the Individual
2002-2003	System Advisory Committee on Technology Transfer

Ferris State University (selected)

1992-1999	University Committee on International Programs
1992-1999	University Program Review Panel
1992-1999	University Representative to Japan Center for Michigan Universities
1992-1999	College of Business Academic Council
1992-1999	University Committee on Outcomes Assessment
1993-1999	Committee for Review of Dismissal Appeals
1992-1999	Coordinator - University Evening College
1992-1999	University Committee on Strategic Planning
1992-1999	University Judicial Review Committee for Student Conduct
1993-1999	Chair, College of Business Committee on Accreditation
1992-1999	Chair, College of Business Faculty Search Committee
1992-1999	Member/Chair - College of Business Masters in Information Systems Management (MISM) Thesis Committee.
1995-1999	University Deans' Council
1995-1999	University Committee on Assessment
1995-1999	University Committee on Off campus and Distance Learning
1995-1999	University Committee on Academic Program Review
1995-1999	University Committee on Recruitment and Retention
1995-1999	University Committee for International Programs and Planning
1996-1999	University Strategic Marketing Committee
1996-1999	Post-tenure Review Committee
1997-1999	University Strategic Planning Committee
1997-1998	Chair, College of Technology Dean Search Committee

Michigan Technological University (selected)

1988-1992	University Representative to Japan Center for Michigan Universities
1988-1992	University Advisor for Rhodes and Marshall Scholarships
1988-1992	Social Sciences Department Search Committee
1988-1992	Social Sciences Department Curriculum Development Committee
1988-1992	Chair, University Committee for an Honors Program.
1989-1992	Academic Associate to the Atlantic Council
1989-1992	Chair - University Advisory Committee on International Programs
1990-1992	International Management Curriculum Committee, School of Business
1990-1992	Director - Masters in International Management
1991-1992	University Committee on Summer Session Planning

United States Air Force Academy (selected)

- 1982-1988 Committee for Curriculum Reform
- 1982-1988 Assistant Director, Colorado Association for International Education
- 1983-1987 Assistant Director, Academy Assembly (co-sponsored by Columbia University)
- 1984 Chair, Colorado/Wyoming Political Science Association
- 1984 Director, French Student Honors Exchange Program
- 1987-1988 Director, 30th Academy Assembly (co-sponsored by Columbia University)

EXTERNAL CONSULTING

- 1989-2001 "Team-Europe" - one of 65 individuals nationwide invited by the Commission of the European Union (EU), to serve in an advisory capacity on the future of EU-US relations.
- 1990-1994 Special consultant on Southeast Asia Project within Departments of State and Defense to declassify all military papers related to the Vietnam era.
- 1990, '95, '96 & 2000 United States Department of Education Undergraduate International Studies and Foreign Language Program -- peer reviewer of proposals to create or enhance international studies on campus.
- 1991,1995 Center for International Business Education and Research (CIBER) - Michigan State University -- presentation on internationalizing 2 and 4-year business curricula.
- 1995 University of North Carolina - Charlotte. Proposal to internationalize the engineering program.
- 1996 American Assembly of Collegiate Schools of Business (AACSB) - two presentations on "How to Internationalize the Undergraduate Business Curriculum".
- 1997-2000 Consultant for Department of the AirForce quality planning process.
- 1997-1998 North Central College, Illinois. Review of International Business Program.
- 1997-1999 Association of International Education Administration (AIEA) – Grant to assess effectiveness of U.S. Department of Education Title VI Program.
- 1998 Webster University -- Reorganization of International Studies on campus.
- 1998 Center for International Business Education and Research (CIBER): peer reviewer for the 1999 grant cycle
- 1998-2003 Johns Hopkins University, ELIAS project (Now at University of Maryland).
- 1999 University of Texas, El Paso Public Policy Research Center
- 2000 United States Department of Education, Business and International Education Program, peer reviewer
- 2001 Center for International Business Education and Research (CIBER): peer reviewer for the 2002 grant cycle
- 2003 United States Department of Education, Undergraduate and International Studies and Foreign Languages (Title VI a) peer reviewer

HOBBIES Reading and exercise

PERSONAL

Born: Staten Island, New York

Home address: 6107 87th Street
Lubbock, Texas 79424

Family: Married- Barbara Barnhart Rallo
One adult daughter- Heather Elaine Rallo

Military: Colonel, United States Air Force, Retired.

CONTACT INFORMATION

Cell Phone: 325 227-0218
Email: Joseph.Rallo@ttu.edu

Robin C. Capehart
President
West Liberty University

Office

Office of the President
202 Shaw Hall
West Liberty University
West Liberty, WV 26074
(304) 336-8000 (Office)

Home

Colonial Heights
548 Van Meter Way
West Liberty, WV 26074
(304) 336-8410 (Home)
(304) 780-7280 (Cell)

Education

Georgetown University, Masters of Law in Taxation, 1991
West Virginia University, Doctor of Jurisprudence, 1978
West Virginia University, Bachelor of Arts, *Magna Cum Laude*, 1975

Academic Experience**President, West Liberty University, 2007 – present**

Chair, West Virginia Association of Regional Colleges and Universities, 2013 - present

Chair, West Virginia Council of Presidents, 2011 – 2014

Legislative Liaison, West Virginia Council of Presidents, 2007 - present

Chair, Institute for Innovation in Education, 2010 – present

Chair, West Liberty University Research Corporation – 2010 - present

Member, President's Trust, American Assoc. of Colleges and Universities, 2012 – present

Member, NCAA Division II President's Council, 2012 – present

Member, NCAA Division II Committee on Budget and Planning, 2012 - present

Chair, Mountain East Conference, 2012 – 2013

Chair, West Virginia Intercollegiate Athletic Conference, 2012

Ex-officio Member, West Liberty University Foundation, 2007 - present

Director, Tax Studies Program, Marshall University, 2000 – 2007

Associate Professor, Marshall University, 2000 – 2007

Visiting Professor of American Studies, Institute of Political Studies and International Studies, Fulbright Fellowship, Chisinau, Moldova, 2006-2007

Professor of Law, Fulbright Fellowship, Moldova State University, 2006-2007

Visiting Professor, West Virginia University-Marshall University Joint MBA Program, 2005 – 2007

Visiting Professor, West Virginia University College of Law, 2003

Adjunct Professor, West Virginia Northern Community College, 1995-1997

Adjunct Professor, West Virginia Northern Community College, 1984-1985

Adjunct Professor, Wheeling College, 1979

Leadership and Administrative Experience

Cabinet Secretary, West Virginia Department of Tax and Revenue, 1997 - 2000

President, Southeastern Association of Tax Administrators, 1999 - 2000

Chair, Governor's Commission on Fair Taxation, 1997-2000

Chair, Governor's Commission on Government Reorganization, 1998 – 2000

Chair, Industrial Revenue Bond Allocation Commission, 1997-2000

Chair, Retail Liquor Licensing Board, 2000

Member, Governor's Commission on Educational Equity and Quality, 1997 – 1999

Chair, Subcommittee on Educational Funding, 1997-1998

Chief Administrative Law Judge, Office of Hearings and Appeals, State Tax Department, 1985 - 1989

Professional Experience

Of Counsel, Steptoe and Johnson, 2000 – 2007

Associate, Phillips, Gardill, Kaiser and Altmeyer, 1991 – 1997

Committee Counsel, West Virginia House of Delegates, 1991

Editorial Staff, Tax Analysts, 1989 – 1990

Assistant Prosecuting Attorney, Marshall County, West Virginia, 1980-1985

Executive Director, Marshall County Taxpayers Association, 1979 - 1985

Sole Practitioner, 1978 – 1985

Other Professional Experience

Host, "At Issue," WLTV, 2007 - 2012

Supporting Cast, "Moving Numbers," Political Entertainment Network, 2009

Supporting Cast, "We Are Marshall," Warner Brothers, 2006

Principal, Brentwood Associates LLC, Government Consulting, 2004

Consultant, Tax Structure Study Commission of Tennessee, 2003

Consultant, Underwood Institute, 2000 - 2003

Host, "West Virginia Insider," Statewide Radio, Monroe Communications, 2001
– 2003

Guest host, "Tom Roten Morning Show," WVHU, Huntington, WV, 2001 – 2007

Guest co-host, "Statewide Talkline," Metronews, Morgantown, WV, 2000 - 2006

Tax Policy Consultant, Office of the Governor, State of West Virginia, 2000 -
2001

Consultant, Colorado Tax Study Commission, 2000 - 2001

Consultant, Japan Local Government Center, 2001

Consultant, Clean Water Trust Fund Project, Center for Business and Economic
Research, Marshall University, 2000

Consultant, Commission on Virginia's State and Local Tax Structure for the
21st Century, 2000

Representative, National Governor's Association, Sales Tax Simplification
Project, 1998-2000

Academic Honors and Recognition

Phi Beta Kappa, West Virginia University

Outstanding Alumnus, Eberly College of Arts and Sciences, West Virginia University, 2008

Honorary Doctorate, Moldova State University, 2006

Fulbright Scholar, Council for the Exchange of Scholars, 2006

Outstanding Teaching Award, Lewis College of Business, Marshall University, 2001

Quality Award, Center for Business and Economic Research, Marshall University, 2001

Nominee, Professor of the Year, Gamma Beta Phi, Marshall University, 2001

Outstanding Graduate, Phi Delta Phi Legal Fraternity, 1978

Carl M. Frasure Legislative Internship, 1975

West Virginia University Honors Program, 1973-1975

Pi Sigma Alpha, National Political Science Honorary, 1973-1975

Professional Honors and Recognitions

Who's Who in West Virginia Business, West Virginia Media, 2013

Hall of Fame, John Marshall High School, 2008

"Pollie Award," Outstanding Statewide Radio Ad, American Association of Political Consultants, 2005

"Distinguished West Virginian," Office of the Governor, 2000

Leadership West Virginia, West Virginia Chamber of Commerce, Class of 2000

Henry Toll Fellowship, Council on State Governments, 1998

Professional Designations

Marshall University, Tenure Awarded, 2006

Admitted to Practice before the United States Supreme Court, West Virginia Supreme Court of Appeals, Federal District Courts for the Northern and

Southern Districts of West Virginia, U.S. Fourth Circuit Court of Appeals and U.S. Tax Court, 1978 to present

Professional Affiliations

Member, Rotary International, Wheeling Rotary Club

Member, West Virginia State Bar, Inactive status

Member, West Virginia State Bar Committee on Federal and State Taxation

Member, Beta Alpha Psi, National Business Honorary

Member, National Tax Association

Panel of Arbitrators, American Arbitration Association, 1994 – 1997

Public Service Activities

Regional Economic Development Partnership, Wheeling, WV 2007-present

Group Leader, English Studies, Centrul de Informatii Universitare, Chisinau, Moldova, 2006

Chair, Public Policy Foundation of West Virginia, 2006 – 2007.

Member, Governor's Tax Modernization Project, 2006 - 2007

Elector, State of West Virginia, 2004

Candidate, Governor of West Virginia, 2004

Chairman, West Virginia Public Policy Council, 2002 – 2004

Member, Board of Directors, Underwood Institute, Marshall University, 2001 – 2007

Member, Board of Directors, Visiting Nurses Association, 2000 – 2003

Member, Board of Advisors, BB&T, Northern WV, 2001 – 2010

Member, Board of Directors, Victorian Wheeling Landmarks Association, 1993 – 1997

Member, Ohio Valley Basketball Association, 1992 – 1997

Volunteer Legal Counsel, Marshall County Solid Waste Authority, 1991 - 1997

Member, Board of Directors, Youth Services System, 1979 – 1985

Organizational Memberships

Member, Mountaineer Athletic Club, West Virginia University

Member, John Marshall Society, Marshall University

Prior Institutional Instruction

The Constitution Today

Federal Taxation I – Principles of Taxation

Federal Income Tax II – Advance Strategies in Taxation

Tax Research

Special Topics: State and Local Tax

Public Finance

Business and Regulatory Environment

Other Institutional Experience

State and Local Taxation, West Liberty University

American Judiciary, IPSIR

Public Finance, Moldova State University

Public Finance, WVU-MU Joint MBA Program

State and Local Taxation, WVU College of Law

Business and Commercial Law, W.Va. Northern Community College

Real Estate Law, W. Va. Northern Community College

Legal Writing, Wheeling Jesuit University

Program Development

Entrepreneurship Program for Undergraduates, West Liberty University, July
2007 – present

Advanced Academy of West Virginia, 2012 to present

West Liberty University Honors College, 2012 to present

Moldova State University, September 2006 – January 2007

Marshall University Tax Studies Program, 2001 - 2007

Member, Intellectual Contribution Committee, Lewis College of Business,
Marshall University, Spring 2004

Scores Committee, Lewis College of Business, Marshall University, 2001 to
2006

Intellectual Contributions

Peer Reviewed Journals

"Financing Public Higher Education: An Agenda for State Legislators," *Public Policy Quarterly*, Fall 2014 (accepted for publication)

"Entrepreneurial Education: A Model Curriculum for Colleges and Universities in West Virginia," *Public Policy Quarterly*, Spring 2013 (with Raymond Keener III).

"The Interstate Taxation of Property," *State Tax Notes*, Tax Analysts, February 21, 2011 (with Raymond Keener III).

"Taxation of Interstate Commerce: A Textualist View," *State Tax Notes*, Tax Analysts, September 1, 2008 (with Raymond Keener, III).

"Challenges Ahead for Property Tax Appeals in Moldova," *Tax Notes International*, Tax Analysts, April 9, 2007.

"West Virginia's Tax Modernization Project: A First Step to Real Tax Reform," *State Tax Notes*, Tax Analysts, December 28, 2006 (with Calvin Kent).

"U.S. Steel and the Import-Export Clause: A Missed Opportunity?" *State Tax Notes*, Tax Analysts, November 13, 2006 (with Woodrow Berry).

"Chief Justice John Marshall and State Competition for Economic Development," *Journal of State Taxation*, Vol. 22, No. 1, Summer 2003 (with Calvin Kent).

"Wired, Wonderful West Virginia," *West Virginia Law Review*, Vol. 304, pp. 305-342, 2002 (with Mark A. Starcher).

"State Tax Reform and Intergovernmental Fiscal Relations: The West Virginia Proposal," *Journal of State Taxation*, Vol. 20, No. 1, Summer 2001, pp. 19-44 (with Calvin Kent and Dale Steager).

"Proposing a State VAT: The Political Experience in West Virginia," *National Tax Journal*, National Tax Association, Spring 2000.

"Tax Incentives and the Governor's Commission on Fair Taxation," *The West Virginia Public Affairs Reporter*, West Virginia Institute for Public Affairs, Morgantown, WV, November 1999 (with Dale Steager).

West Virginia's Agenda for Fair Taxation, with Calvin Kent and Michael Caryl, Governor's Commission on Fair Taxation, Charleston, WV (July 1998). Reprinted in major part, "West Virginia Governor's Commission Makes Reform Recommendation," *State Tax Notes*, Vol. 15, No. 9, pp. 541-581, July 1998.

Peer Reviewed Journal Article Equivalents

Books

Entrepreneurship Education, published by West Liberty University Press, West Liberty, WV, September 2010.

Real Tax Reform, published by the Public Policy Foundation of West Virginia: Morgantown, WV, June 2009.

Chapters

"Three Specific Tax Reforms for Increasing Growth," Chapter Six of *Unleashing Capitalism: Why Prosperity Stops at the West Virginia Border and How to Fix It*, published by the Public Policy Foundation of West Virginia, February 2007 (with Pavel Yakovlev).

Special Reports

"Beyond Charting the Future: Measuring What Counts, A Review of the State's Master Plan," presented to the Higher Education Policy Commission, October 2011.

"Financing the Future: The Impact of the Proposed Freeze on Tuition and Fees for Academic Year 2010 – 2011, presented to the Higher Education Policy Commission, February, 2010.

"Tax Implications of Electric Deregulation: A Report to Governor Cecil H. Underwood," Grant from the State of West Virginia, Office of the Governor; presented January 10, 2001.

"Recommendations to the Governor," Governor's Commission on Fair Taxation, Charleston, WV, presented January 2000 (with Dr. Calvin Kent and Michael Caryl).

"Agenda for Fair Taxation: A Report to the Governor," with Calvin Kent and Michael Caryl, Governor's Commission on Fair Taxation, Charleston, WV, July 1998.

"A Status Report to Governor Cecil H. Underwood," Governor's Commission on Fair Taxation, Charleston, WV, February 1998

Conference Proceedings

"John Marshall and State Competition for Economic Development, presented to the Association of Private Enterprise Education, Cancun, Mexico, April 7-9, 2002.

"John Marshall and the Race to the Bottom: State Competition for Industry and Jobs," presented to The John Marshall Bicentennial, Marshall University, Drinko Library, Huntington, WV, February 2, 2001.

"Restructuring the West Virginia Revenue System: The Potential for an SBT," presented to the 91st Annual Conference on Taxation, National Tax Association, Austin, TX, November 9, 1999 (with Calvin Kent)

"Fair Taxation and Tax Reform: The West Virginia Case," presented to the 90th Annual Conference on Taxation, National Tax Association, Atlanta, GA, October 10, 1998

Selected Presentations

"Justification for Tuition and Fee Increase for Academic Year, 2012 – 2013, Higher Education Policy Commission, May 5, 2012.

"Learning and Accountability," presented to the Regional Forum of the Higher Education Policy Commission, Shepherd University, Shepherdstown, WV, October 14, 2011.

"Entrepreneurship Education at West Liberty University," presented to the West Virginia Council of Accounting Educators, September 24, 2010.

"Doing Entrepreneurship Education Right," presented to the West Virginia Business Summit, sponsored by the West Virginia Chamber of Commerce, White Sulphur Springs, WV, September 1, 2010.

"Creating Entrepreneurs in West Virginia," presented to Leadership West Virginia, Wheeling, WV, July 14, 2010.

"The Entrepreneur: West Virginia's Forgotten Man," presented to the West Virginia Business Summit, sponsored by the West Virginia Chamber of Commerce, White Sulphur Springs, WV, September 2, 2009.

"A Tax Reform Retrospective," sponsored by the Public Policy Foundation of West Virginia, Charleston, WV, July 21, 2009.

"Moldova and the Fulbright Experience," presented to the Wheeling Rotary, Wheeling, WV, April 12, 2007.

"The Fundamentals of a Property Tax Appeals," presented to the Chisinau Rotary Club, Chisinau, Moldova, November 14, 2006.

"The Committee System in Congress and the Role of Lobbyists," presented to the Dialog Între Legislative, sponsored by the Centrul de Resurse pentru Drepturile Omului (CReDO), Chisinau, Moldova, September 25, 2006.

"West Virginia Tax Structure," presented to the Cross Coalition, Charleston, WV, September 14, 2004.

"Cutting the Gordian Knot: Economic Growth in West Virginia," presented to Leadership West Virginia, Shepherdstown, WV, August 12, 2004.

"Economic Growth in West Virginia," presented to the Huntington Area Development Corporation, Huntington, WV, November 3, 2003.

"Fair Tax Act of 2003," presented to the Huntington Chapter of the West Virginia Society of Certified Public Accountants, Huntington, WV, October 14, 2003.

"Crafting a 21st Century Tax Structure," Managing Performance '03 Conference, Governing Magazine, Denver, CO, October 8-10, 2003.

"Reforming a State's Tax Structure," presented to the Tennessee Tax Structure Study Commission, Nashville, TN, May 16, 2003.

"Economic Growth and Tax Relief Reconciliation Act of 2001," presented to the West Virginia Society of CPAs, White Sulphur Springs, WV, April 23, 2002.

"West Virginia's Independent State Tax Court," presented to Steptoe and Johnson, Clarksburg, WV, February 22, 2002.

"State Tax Reform: The West Virginia Experience," presented to Outlook in the States, Governing Magazine, National Press Club, Washington, DC, January 23, 2002.

"Economic Growth and the Tax Relief Reconciliation Act of 2001," presented by Steptoe and Johnson, PLLC to regional CPA associations, Charleston, WV, June 27, 2001; Huntington, WV, June 28, 2001, Clarksburg, WV, July 10, 2001; and Fairmont, WV, July 11, 2001.

"Taxation in the Energy Sector," presented to the Ukrainian MBA Cohort from the Industrial Management Institute, Kiev, Ukraine as part of the Marshall University, Lewis College of Business, MBA Program Link, Huntington, WV, June 6, 2001.

"Economics of Tax Reform," presented to the National Association of Social Workers, West Virginia Chapter, Annual Conference, Charleston, WV, April 26, 2001.

"History of Taxation in West Virginia," presented to Leadership West Virginia, Marshall University, Huntington, WV, April 5, 2001.

"Funding Our Cities: The Squeeze Begins," presented to the West Virginia Municipal League, Charleston, WV, February 18, 2001.

"Tax Impact of Public Utility Regulation," presented to the West Virginia Tax Institute, Davis, West Virginia, September 26, 2000.

"Tax Reform in West Virginia," presented to the Colorado Tax Commission, Denver, CO, September 18, 2000.

"The Imperative of Tax Reform in West Virginia," Decision 2000 – Economic Issues in West Virginia, Lewis College of Business, Charleston, WV, September 7, 2000.

"West Virginia's VAT Proposal," presented to the Japan Local Government Center, Huntington, WV, September 7, 2000.

"The Cities' Stake in Tax Reform," presented to the West Virginia Municipal League, Wheeling, WV, August 26, 2000.

"Tax Reform and West Virginia Counties," presented to the County Commissioners Association, Parkersburg, WV, August 6, 2000.

"Legal and Practical Aspects of Going into Practice," presented to the Marshall University of Medicine, Huntington, WV, August 2, 2000.

"Electronic Commerce: To Tax or Not to Tax?" Annual Meeting, Southeastern Association of Tax Administrators, Charleston, WV, July 17, 2000.

"The Essentials of Tax Reform," presented to the Commission on Virginia's State and Local Tax Structure for the 21st Century, Charlottesville, VA, July 10, 2000.

"Tax Reform and the Coal Industry," presented to the West Virginia Coal Institute, Pipestem, WV, May 5, 2000.

"The Process of Tax Reform," presented to the Corporation for Enterprise Development, Economic Development Fellowship Program, Romanian Presidential Commission on Business Climate and Taxation Learning Tour, West Virginia, South Charleston, WV, February 21, 2000.

"Fiscal Challenges in 2000," presented to the West Virginia Society of CPAs, Charleston, WV, January 20, 2000.

"Is My Business Required to Collect and Pay Sales Tax?" Navigating the New Millennium: Building Your Business in the 21st Century, West Virginia Development Office, Charleston, WV, January 13, 2000.

"The Role of Coal in Financing Government in West Virginia," presented to the West Virginia Roundtable Annual Conference, Charleston, WV, December 3, 1999.

"Fundamental Fairness in Business Taxation," presented before the Huntington Chapter of the West Virginia Society of Certified Public Accountants, Huntington, WV, November 9, 1999.

"Fair Taxation and Tax Reform: The West Virginia Case," presented at the 92nd Annual Conference on Taxation, National Tax Association, Atlanta, GA, October 25, 1999.

"Policy Challenges in State Taxation," presented at the annual meeting of the Tri-State Tax Institute, Wheeling Jesuit College, Wheeling, WV, October 19, 1999.

"Tax Compliance – 2000 and Beyond," presented to the Compliance Workshop of the Southeastern Association of Tax Administrators, Atlanta, GA, October 7, 1999.

"General Update and State Tax Issues on the Horizons," presented at the 50th Annual Meeting of the West Virginia Tax Institute, Wheeling, WV, September 25, 1999.

"Tax Reform in West Virginia," presented to the 49th Annual Meeting of the Southeastern Association of Tax Administrators, Lexington, KY, July 13, 1999

"The Single Business Tax: Problems and Potential," presented to the 49th Annual Meeting of the Southeastern Association of Tax Administrators, Administrative Section, Lexington, KY, July 13, 1999

"Tax Reform, West Virginia Style," presented to the 67th Annual Meeting of the Federation of Tax Administrators, Milwaukee, WI, June 8, 1999

"State of the States – Tax Reform in West Virginia," presented to the Florida Institute of Certified Public Accountants State Tax Conference, Orlando, FL, February 5, 1999

"Issues in Tax Fairness," presented at the Legislative Seminar, West Virginia Society of Certified Public Accountants, Charleston, WV, January 14, 1999

"An Outline of the Fair Tax Plan and Policy Context for Comprehensive Tax Reform," presented at The Economics of Fair Taxation: A Symposium on Public Finance in West Virginia, Charleston, WV, November 19, 1998

"Governor's Commission on Fair Taxation." presented to the 49th Annual Meeting of the West Virginia Tax Institute, Davis, WV, September 29, 1998

"Governor's Commission on Fair Taxation – A Local Government Perspective," presented to the Government Finance Officers Association of West Virginia, Wheeling, WV, April 24, 1998.

"Statewide Tax Conversations," County Commissioners' Continuing Educational Training Program, County Commissioners' Association of West Virginia, Charleston, WV, February 8, 1998

"Values in Fair Taxation," Charleston Chapter, West Virginia Society of Certified Public Accountants, Institute, WV, November 20, 1997

"Governor's Commission on Fair Taxation – An Update," presented to the 48th Annual Meeting of the West Virginia Tax Institute, Pipestem, WV, October 7, 1997

Other Intellectual Contributions

"Calculating ROI in Higher Education," *Public Policy Quarterly*, Fall 2012.

"Entrepreneurship Education Key to West Virginia's Future," *The State Journal*, Charleston, WV, August 20, 2010.

"West Virginia Entrepreneur: The Forgotten Man," *The State Journal*, Charleston, WV, August 31, 2009.

"Optimal Tax Rate: An Illuminating Benchmark," *The State Journal*, Charleston, WV, January 2, 2008.

"W. Va. Tax Climate: Room to Improve," *The State Journal*, Charleston, WV, November 1, 2007.

"Higher Education: A True Investment in the Future," *The State Journal*, Charleston, WV, October 11, 2007.

"SCHIP Funding Plan May Hurt State Budget," *The State Journal*, Charleston, WV, October 3, 2007.

"A Look at the Energy Tax in Just One Lesson," *The State Journal*, Charleston, WV, August 8, 2007.

"Remembering Milton Friedman and Corporate Tax Rates," *The State Journal*, Charleston, WV, August 3, 2007.

"Glimpse of Lost Future Gives Direction to Tax Reform," *The State Journal*, Charleston, WV, July 18, 2007.

"Decentralizing Government Makes Sense for West Virginia," *The State Journal*, Charleston, WV, June 27, 2007.

"Sales Tax Deserves Additional Examination," *The State Journal*, Charleston, WV, June 20, 2007.

"Transparency in Government is a Good Thing," *The State Journal*, Charleston, WV, June 13, 2007.

"Gross Receipts Tax a Bad Option for West Virginia," *The State Journal*, Charleston, WV, June 6, 2007.

"Study Discloses Failure of Tax Incentives," *The State Journal*, Charleston, WV, May 16, 2007.

"Use Tax is Often a Mystery to Business," *The State Journal*, Charleston, WV, May 9, 2007.

"Pennsylvania Offers Lessons on Gambling in West Virginia," *The State Journal*, May 2, 2007.

"Taking a Realistic Look at Tax Burdens," *The State Journal*, Charleston, WV, April 25, 2007.

"May the Auto Privilege Tax Rest In Peace," *The State Journal*, Charleston, WV, April 18, 2007.

"A Primer on West Virginia's Gasoline Tax," *The State Journal*, Charleston, WV, April 9, 2007.

"Why Does the State Take Timber to the Woodshed?" *The State Journal*, Charleston, WV, March 28, 2007.

"With 'Pop Tax,' Fairness Not Part of the Mix," *The State Journal*, Charleston, WV, March 21, 2007.

"As We Ponder Taxes, Let's Look at the Consequences," *The State Journal*, Charleston, WV, March 14, 2007.

"Property Taxes Key Element of Revenue," *The State Journal*, Charleston, WV, March 7, 2007.

"School-Aid Formula Warrants Review," *The State Journal*, Charleston, WV, February 28, 2007.

"Health Care Provider Tax is Illogical," *The State Journal*, Charleston, WV, February 14, 2007.

"Value-Added Tax: The Sequel," *The State Journal*, Charleston, WV, February 7, 2007.

"Value-Added Tax Offers Advantages," *The State Journal*, Charleston, WV, January 31, 2007.

"City and County Governments Need Greater Flexibility," *The State Journal*, Charleston, WV, January 24, 2007.

"Parting Thoughts on Moldova," *Sunday News-Register*, Wheeling, WV, January 14, 2007.

"Let's Deal with the Facts on Michigan Taxation," *The State Journal*, Charleston, WV, January 10, 2007.

"Tax Reform Priority: Eliminate the Job Killers," *The State Journal*, Charleston, WV, January 3, 2007.

"Rethinking the Tool Belt Theory," *The State Journal*, Charleston, WV, January 2, 2007.

"Practice of Law: Moldovan Style," *Sunday News-Register*, Wheeling, WV, December 17, 2006

"Tax Reform: Look to New Hampshire," *The State Journal*, Charleston, WV, December 13, 2006.

"Examining West Virginia's Tax Policy Needs," *The State Journal*, Charleston, WV, December 6, 2006.

"Three Rules for Taxing Business Fairly," *The State Journal*, Charleston, WV, November 23, 2006.

"Moldova: Same Students, Different Education," *Sunday News-Register*, Wheeling, WV, November 19, 2006.

"Coach Joe Paterno and Tax Reform," *The State Journal*, Charleston, WV, November 16, 2006.

"Tax Reform Must Be Thoughtful," *The State Journal*, Charleston, WV, November 9, 2006.

"What are the Goals of Tax Reform?," *The State Journal*, Charleston, WV, November 2, 2006.

"Lessons from Moldova," *The State Journal*, Charleston, WV, October 12, 2006

"First Impressions of Moldova," *Sunday News-Register*, Wheeling, WV, October 8, 2006.

"Decision Makers," Statewide Public Affairs Program, West Virginia Media, frequent guest, 2004 – present

"Building Our Economy: Coal and Beyond" and "Small Business Development," Public Broadcasting Statewide Telethon panelist, West Virginia Public Broadcasting Corporation, Charleston, WV, September 21, 2000.

"Focus on Fairness: A Summary of the Work of The Governor's Commission on Fair Taxation" Construction News, West Virginia Contractor's Association: Charleston WV, Vol. 61, No. 6 November/December 1998

Faculty Development Activities

Contributions to Profession

Presenter: "Higher Education in the U.S.," presentation to Tiraspol State University, Tiraspol, Transnistria, Moldova, November 16, 2006

Presenter: "Business School in America," presentation to the Centrul De Informatii Universitare, Chisinau, Moldova, November 16, 2006.

Panelist: "Nonprofits and Politics," presented at the Conference on Nonprofits and Journalism by The Fourth Estate and The Third Sector, Marshall University School of Journalism, Huntington, WV, May 19, 2006.

Presenter: "Educational Opportunities in Business," presentation to the U.S. Embassy Education Fair, Tbilisi State University, Tbilisi, Republic of Georgia, October 28, 2005

Professional Development Programs

Panelist: "Solving Education Challenges in West Virginia," a panel sponsored by the West Virginia Chamber of Commerce, White Sulphur Springs, WV, August 30, 2012.

Panelist: "Higher Education in West Virginia," a panel sponsored by Senator Joe Manchin III, Dow Technology Park, South Charleston, WV, Monday, January 10, 2011.

Chair: "A Prospective on Higher Education in West Virginia," panel of West Virginia legislators, West Virginia Business Summit, sponsored by the West Virginia Chamber of Commerce, White Sulphur Springs, WV, September 2, 2010.

Panelist: "The Political Economy of Intergovernmental Tax Administration and Compliance," National Tax Association, May 20, 2005.

Discussant: "Tax Compliance," National Tax Association, Washington, DC, May 19, 2005.

Panelist: "Converting Analysis into Policy: Supporting the Policy Discussion," State Tax Reform Studies and Commissions: Issues and Best Practices, National Tax Association, Washington, DC, May 30, 2003.

Chair: "Development Issues," Property Rights, Institutions and Emerging Economies, The Association of Private Enterprise Education, Cancun, Mexico, April 7-9, 2002.

Chair: "The Future of State Taxation," Annual Meeting, Southeastern Association of Tax Administrators, Charleston, WV, July 18, 2000.

Chair: Fiftieth Annual Southeastern Association of Tax Administrators Conference, Charleston, WV, July 15 – 19, 2000.

Participant: "Managing Taxation: Guide Your Company, State or Municipality through Changing Tax Structures of an Open Electric Market," presented by The Center for Business Intelligence, Chicago, IL, April 25-26, 2000

Respondent: "Taxation of Transactions Under Electric Deregulation," Institute for Professionals in Taxation, National Tax Association, Sarasota, FL, January 24-25, 2000

Participant: Forty-ninth Annual Southeastern Association of Tax Administrators Conference, Lexington, KY, July 10 – 14, 1999.

Participant: Forty-eighth Annual Southeastern Association of Tax Administrators Conference, Hot Springs, AK, July 11 – 15, 1998.

Participant: Forty-seventh Annual Southeastern Association of Tax Administrators Conference, Richmond, VA, July 12 – 16, 1997.

